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West/Southwest • spring-summer edition 2014

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ON THE COVER

Spray mister nozzle used for irrigating herbs in Rio Arriba County, New Mexico.
Photo by Jeff Vanuga, courtesy of USDA.

Have an article or photo submission? Give us a call at 1-800-330-3482 or e-mail: info@ritzfamilypublishing.com for image and file requirements. (All submissions subject to approval)

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Bio S.I. Technology Helps Potato Farmers Rebuild, Restore, and Renew Profits

As the world's fourth largest food crop, potatoes are a critical staple for the United States' agricultural industry. Representing diverse regions and climates, potato growers are faced with unique conditions and challenges which are specific to their own fields. While known for their resilience and robustness, potato crops have a fickle growing process that requires a high degree of attentiveness.

Potato growers face many obstacles during the growing season. Bio S.I. Technology produces microbial products that are used to help combat many of those obstacles. Disease suppression, nutrient availability, stubble digestion, and pest management are key areas these products can help with. Bio S.I. products do not eliminate these issues but they do a great deal to help reduce their effect on crops. We must start working with our soils to promote microbial life so that the soils will be able to produce healthy vigorous crops that make a profit.

Microbes are the key to helping remove the plant stubble from the previous crop. They digest this material and recycle the nutrients that you have already paid for and make them available to your next crop. They convert all this material into humus which is what holds water and nutrients in the soil. They provide the only way to rebuild the humus (carbon) in your fields. Pests are another area that microbes can help with. The microbes help the plant get the nutrients they need to be healthy and to increase the sugar content of the sap in the plant. Many sucking insects can't metabolize

this increased sugar and will move on to the next field reducing the need for pesticides in some cases.



Healthy root systems get plants off to a fast start. Bio S.I. Ag Formula and Bio S.I. Select with Mycorrhizae (beneficial fungi) help the plant produce a tremendous root system which improves nutrient uptake. As the microbes align with the roots they not only feed the plant but also help protect the root system from fusarium, rhizoctonia, pythium, and other root diseases. They do this by competing for space and food in the rhizosphere because they work with the plant forming a symbiotic relationship that is beneficial to both. This activity helps to keep pathogens away from the roots. You will be able to reduce the amount of fungicides over time as the microbial community is improved.

Another area that microbes are a tre-

mendous benefit is in the nutrient arena. They process or metabolize nutrients and make them available to your crop. They help release nutrients that are tied up in the soil in forms unavailable to the plant. This activity helps the plant utilize nutrients they would not normally get in a timely fashion for growth and production.

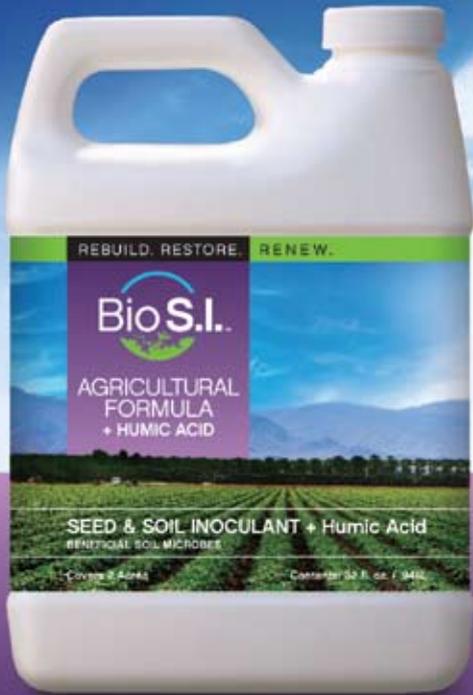
Many growers have soil issues that plague the crop stand like crusting, poor water penetration, and hard compacted soil. Microbes help reduce crusting, open the soil so water can go into the soil versus running off, and also help to aerate the soil making it softer and easier to work. As the microbes rebuild the humus fraction of the soil you will see a reduction in irrigation needs and this is becoming a critical issue all over the country.



Products produced by Bio S.I. Technology are all natural, non-manure based, and are soil borne. They work naturally to help plants get the nutrients they need in exchange for sugars from the plant. So they work together to improve quality and vigor of the plant.

For more information see our web site: www.biositechnology.com





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What is SF Organics Fish Hydrolysate?

SF Organics is an organic liquid fish producer that currently manufactures four different products. The main product is the liquid fish hydrolysate which is a highly nutritional, protein-rich fertilizer founded on the old, native idea of throwing fish scraps on crops.

Schafer Fisheries, Inc. has taken the idea of “fish on crops” and perfected it through years of study, trial and error and occasional good luck.

The product is made by using the most important parts of the fish—meat, bone, oil (as nothing is removed after processing for human consumption—our product provides results as good as if not better than the leading chemical fertilizers.)

The process we use is “Hydrolysis” - this is the cold process of manipulating

the amino acids and protein compounds in the fish into simpler, plant-readily available nutrients and proteins. The process allows the fish to decompose faster while retaining the compounds necessary for growing healthy plants.

As we have come to realize, chemical fertilizers, which hold many advantages also holds one LARGE negative—the chemicals harm the environment and actually deplete the soil of the natural elements and beneficial bacteria organically found.

Many farmers have found throughout the years that their soil just isn’t standing the test of time—meaning what they’ve been doing hasn’t worked for the long-term.

Our hydrolyzed fish products do the exact opposite of chemical fertilizers and additives. It does **zero** biological

harm and actually **promotes** the growth of bacteria, mycorrhizae and microbes in the soil.

Not only is fish an amazing source of nutrients for all manner of plants/crops but its also created from a renewable resource: Asian Carp (amongst other freshwater fish). We strive to protect the environment as well as ensure the sustainability of our eco-system.

Our products are manufactured from fresh fish daily and are stabilized using only high-grade sulfuric acid, phosphoric acid and lactic acid depending on the customers’ soil needs. It is then filtered twice through 230-mesh screens, ensuring the product won’t cause clogs.

Our products have been certified by OMRI for over 6 years. Our liquid fish is second to none and we stand behind it with a 100% guarantee. 

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Art's Way V-180 Spreader Equipped with the Digi-Star® Nutrient Management System

Accurate manure application is a necessity in today's demanding environmental and economic climates. Between rising fertilizer prices and heavier regulations in food production, tracking each nutrient application has never been more important.

To meet the growers' need for managed and increased transparency of manure application, Arts' Way now offers a Digi-Star® NT460 nutrient management system as an option to its largest Roda V-series spreader, the V-180.



Working in tandem with the spreader, the Digi-Star® NT460 system uses on-the-go weight reading combined with travel speed and GPS coordinates to calculate and store the application for any field location.

"We understand the importance of lowering overhead costs in all facets of crop production," said Brian Crouch, Director of Sales at Art's Way. "Making available a GPS-based management system in one of our most popular manure spreaders meets growers' need to maximize efficiency as well gives them the confidence that they are complying with ever increasing regulations for protecting the environment."

The NT460 system has five main components: a GPS receiver, a scale system, an indicator, a USB drive and nutrient tracker software.

The GPS gathers information from satellites to track spreader position and speed. The scale system uses load cells customized to the V-180 that measure the weight and application rate. The system compares weight and GPS information for detailed feedback.

The indicator displays tons per acre and stores information from the GPS and load cells. Operators can set rate tolerances and analyze data in the field.

With the indicator's new, patent pending AutoLog™ automatic start/stop function, there is no need to remember to push the Start/Stop button during unloading. With the use of a magnetic switch and new software, it is done automatically.

The USB drive on the indicator is used to easily transfer data to a computer. Nutrient Tracker software is an easy-to-use computer program that stores and maps application data for monitoring and management.

The Roda V-180 has an 18-foot box and a 468 cubic-foot capacity. Tandem axels improve weight distribution and reduce soil compaction. It can be converted from a pull-type to a truck-mounted model. Its double apron boasts dual drive, variable speed and is reversible. Twin vertical beaters rotate at 420 RPM for uniform spreading.

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In 1970, there were no commercial soil and plant testing laboratories in Idaho. Farmers applied fertilizers based upon educated guesswork. Dr. Dale Stukenholtz and his wife Joyce saw an opportunity to build a business and started a soil and plant testing laboratory and field consulting service based in Twin Falls, Idaho. Dr. Stukenholtz had an unusually diverse background as an educator at the University of Nebraska, an agronomist in the fertilizer industry, and a farmer, and he saw a need for more modern fertilizer recommendations to produce greater yields at less cost. His clients were the growers, so he could make unbiased recommendations that maximized economic return to

the farmer. After extensive field research, he developed these improved fertilizer recommendations that quickly became popular with growers and form the basis for nearly all fertilizer applications in the intermountain west area. Stukenholtz Laboratory clients include growers from all neighboring states and several foreign countries including Australia, Canada, Egypt, Russia, Mexico and New Zealand.

Stukenholtz Laboratory provides 1 to 2 day service, including picking up and delivery time, across Southern Idaho from St. Anthony and Grace to Parma and Homedale. Results can be delivered, mailed, faxed, or pulled from the Laboratory's webpage: www.stukenholtz.com.

To improve their service, Joyce and Dale Stukenholtz expanded the laboratory 15 years ago, installed the latest in computerized instrumentation and quality control, and made it the most modern and well equipped agricultural laboratory in their market area.

Critical to the success of Idaho's most efficient laboratory and largest field consulting firm has been its personnel. Dr. Stukenholtz has had a PhD in Soil Fertility and Plant Nutrition since 1964 and his son and Laboratory Manager Paul has nearly completed his own. Consulting agronomists include J.P. Kruckeberg of American Falls, a 33 year veteran of field consulting and the most successful single agronomist in the state, and Bart Kunz. The Laboratory and office staff are equally good.

Stukenholtz Laboratory continues with research and improvement. In conjunction with the Idaho Crop Production Association and University of Idaho CFEP research project, Stukenholtz Laboratory has helped to ensure that fertilizer recommendations in Idaho are the most cost efficient possible and produce the maximum economic yield while protecting the environment. Stukenholtz Laboratory personnel have conducted field research on over 40 different products and continue to be the experts at "cutting edge" agricultural technology. As we end our first 41 years of business and begin our next, we would like to thank our current and former employees for their dedicated work and our customers and clients for their years of support. 📞



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learned his craft in his childhood – gathering medicinal herbs in the Austrian countryside with his grandmother. He was taught to taste herbs in order to detect their medical value. Balance and proportion were the keys to producing formulas that

were effective and almost instantaneous.

Jim's heart attack was not a fluke. He admits to having lived in the fast lane, ignoring the healthier lifestyle of his parents. He considers himself fortunate as nearly one half of first time heart attacks end in death. Relying on the knowledge acquired over the years, he refused the recommended surgery and in a few weeks put together an herbal formula which he immediately applied to himself with outstanding results. In three months, his 2" arterial blockage was cleared. Since that time, Jim has shared his formula with thousands around the world who are living testimony to the curative powers.

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INSECTO kills insects by cutting up the insects bodies, than absorbs their body fluids, which leads to their deaths by dehydration; a physical kill rather than a chemical kill. Insects don't build up a resistance to INSECTO, unlike chemical pesticides. INSECTO is labeled with the EPA "For Organic Production" and is listed with the Organic Material Review Institute (OMRI).



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From concept, design and through production, Walinga meets the customer's needs at every step. Creating outstanding products that are innovative and durable, with some client's vehicles being passed from generation to generation.

Walinga is a leading North American manufacturer of transportation equipment and portable pneumatic conveying systems for grain, feed, seed... virtually any dry bulk material. Walinga is still a family owned and operated company. The total commitment to quality is not only our inheritance - it's our foundation for the future.

Walinga products represent the best in manufacturing excellence. Our in-house engineering and design teams utilize the most current computer technology available. State of the art equipment, combined with over 50 years of experience, ensures that our customers receive unsurpassed quality.

Comprehensive engineering capabili-

ties allow us to offer sizes, capacities, features and options that are specifically job-matched according to individual requirements. The services of our Engineering Department are available to our customers to assist in the selection of the properly specified chassis. Every Walinga vehicle is designed and produced to best fulfill its designated function.

Custom-built aluminum feed bodies and trailers, pneumatic conveying systems, recycling trucks and bodies, aluminum and steel dump bodies... each built according to exact standards. Every stage of the manufacturing process from design to completion is performed by Walinga. The result - a cost effective, durable product line that responds to any challenge with premium.

Walinga Agri-Vac

The only system you'll ever need. Gives one-person total grain-handling capability! Do it all with the Walinga Agri-Vac. Fill or empty storage facility being used. The Walinga Agri-Vac puts an end to

legs, augers, sweeps and shovels. Grain handling has never been simpler, safer or healthier.

Just couple the Agri-Vac to your tractor and drive into position. Lightweight vacuum/pressure hoses attach in seconds and flex easily. Suddenly even tight spots and awkward angles are no problem!

Bulk Feed Trailers and Bodies

Walinga Inc. has been manufacturing bulk feed transportation equipment for more than 50 years. In this time we have become committed to an ongoing program of research and development. In response to the increasingly diverse needs of our customers Walinga is and will continue to be on the forefront of technological evolution.

The options and features of the Walinga Bulk Feed Delivery Units are numerous. Walinga Bulk Feed Delivery Units can help you in your quest to increase production, performance, and efficiency. 

VersaDeck by LAFORGE receives AE50 Award



St. Joseph, Michigan. – The American Society of Agricultural and Biological Engineers (ASABE) recently announced that LAFORGE SYSTEMS, INC. has won an AE50 award.

LAFORGE developed the VersaDeck™, deemed one of the year's most innovative designs in engineering products or systems for the food and agriculture industries. The VersaDeck™ was featured in the January/February 2014 special AE50 issue of ASABE's magazine Resource: Engineering & Technology for a Sustainable World.

We are pleased to receive this award for a product that can be of great use

Continued on page 17

StopSensor Honored With 2013 Farm Progress Sterling Innovation Award

StopSensor, a trailer alignment technology that simplifies and speeds up the loading and unloading of trucks, was honored with a Sterling Standard Award for Innovation at the 2013 Western Canada Farm Progress show last June. The award recognizes innovative inventions and the creative minds behind them that are working to improve agriculture around the world.

Using a laser designed to set up in 3 minutes or less, StopSensor aids in the loading and unloading of trucks by helping to precisely align trailers. Drivers are notified instantly when they are on the mark, eliminating the need to rely on a spotter or the tedious practice of repeatedly exiting the cab to check their position. The result is significant reduction in the amount of man hours needed to effectively load and unload trucks. Spillage and waste are also reduced while safety is increased, which can be a great boon to a trucking company's bottom line.

The awards jury at the Western Canada

Farm Progress Show, which was made up of some of the most prestigious industry experts in North America, recognized the great potential of StopSensor, and saw fit to honor them with a Sterling



Standard Award for innovation.

"It's an honor to be recognized with a Sterling Standard Award at the Farm Progress Show this year," said Larry Mosbrucker, owner of StopSensor. "StopSensor continues to grow in popularity across many different industries and across the country."

Mosbrucker and StopSensor had been previously honored by the North Dakota Department of Commerce as an Innovate

ND Idea Champion in 2012. Innovate ND is a program that helps entrepreneurial development by giving business owners access to coaching and other resources to grow a business from the idea up.

"Great programs like Innovate ND have helped to make it possible for StopSensor to grow like it has recently," said Mosbrucker. "Being recognized as an innovator is a great honor, but the real reward comes from knowing that something I created is out there helping to reduce waste and increase safety."

StopSensor is a North Dakota-based technology company with a product that increases efficiency and reduces labor when positioning trucks and equipment in agricultural and industrial environments by putting you "on the mark, all the time". It saves valuable time resulting in improved profitability and safety for their customers.

For more information, visit their website at www.StopSensor.com or call 701-425-2774.



Align Your Equipment Perfectly Every Time.




Aligning today's larger equipment can be challenging and time consuming if you have to repeatedly reposition your truck each time you load and unload grain.

The award winning Stop Sensor puts you on the mark first time, every time. As you drive into position, a moveable magnetic strip on the truck body is recognized by the laser guided sensor and instantly signals the driver. You know precisely when to stop. Set up the portable stop sensor the first time and you're on the mark every time.

Tripod mount is easily moved as you fill each bin, and handy to transport between sites. Stop Sensor also features an audible alarm switch and a work light for operating in the dark. Can be tripod mounted or auger mounted. Call today for complete details.

End dumps, semi trailer units or wherever proper alignment with large equipment is required, Stop Sensor is the most sensible and accurate, time saving guidance available.
1 year warranty

- Multi-purpose
- Industrial Grade
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Larry Mosbrucker
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info@stopsensor.com www.stopsensor.com



Evergreen Implement Expands its Potato Equipment Services

Evergreen Implement has served production agriculture, as a John Deere dealer, in the Columbia Basin (Eastern WA), since 1966. We share our customer's pride in our region's transformation from sagebrush to highly productive farmland with four stores located in Othello, Moses Lake, Coulee City and Ritzville. Additionally we carry the IMANTS spader, a one-pass cultivator, and the Krone BigPak baler, which produces the heaviest large square bales.

Eastern Washington produces the highest yield per acre of potatoes in the world, and 20 percent of all U.S. potatoes. Commercial growers plan more than 160,000 acres annually producing an average of 35 tones per acre, twice as much as the average yield in any other state. This is due to the abundant water

provided by the Gran Coulee Dan, the long growing season, rich volcanic soil, and climate conditions.

We at Evergreen Implement saw the continued expansion of the potato indus-



try and readied ourselves to become the leading potato equipment dealer in the State of Washington. In the late 1990's we were instrumental in working with Lockwood to develop the Airecup Plant-

er. Since then we have grown our potato business to include Milestone, Harriston/Mayo and Spudnik/Grimme. We recently moved our Pasco, WA potato equipment warehouse into the former Spudnik facility and expanded our reach to Northeastern Oregon. We have potato equipment specialists in sales, parts and service.

Because we are a John Deere dealership, we can also provide Precision Farming services for the potato equipment including Active Implement Steering, which causes the implement steering mechanism and tractor to operate on the same guidance path in straight, circle and curve track modes. This helps in reducing the bruising of the potatoes during harvest.

Check out our website at www.eiijd.com or call us at 800-572-0391. 

Pressurized Exhaust Kills Burrowing Rodents

The H & M Gopher Control PERC[®] system (Pressurized Exhaust Rodent Controller) uses carbon monoxide from pressurized engine exhaust to kill burrowing rodents such as gophers, ground squirrels, prairie dogs, moles & voles.

According to the company, exhaust gas has long been one of the most lethal and least expensive methods to kill burrowing rodents. But until now there hasn't been an economical, efficient delivery system.

Company owners, Allen Hurlburt and Virginia Massey, said that the PERC[®] system involves a narrow steel wand that is used to probe the burrow and inject pressurized exhaust that fills the burrow in two minutes with lethal concentrations of carbon monoxide before the rodent has a chance to either escape or block the burrow.

An internal combustion engine generates the carbon monoxide and drives a compressor pump that pressurizes the exhaust gas to 110 psi in a storage tank. An air hose and a hand held probe inject the gas directly into the burrow without

any digging.

Brand new to the PERC[®] lineup is the PERC[®] 620, a trailer-mounted unit with a 20 hp Kohler motor and six reels - each with a 50' hose and hand probe. The 620 features a tandem axle with turf tires. It sells for \$14995 plus S&H.



PERC[®] Model 620

The PERC[®] 412 is a trailer-mounted unit with a 14 hp Kohler motor and four reels each with a 50' hose and the hand probe. The 412 features turf tires and is designed to be pulled behind an ATV. It sells for \$8295 plus S&H.

The PERC[®] 206 is a skid-mounted unit with a 7 hp engine, two reels with 50' hoses and hand probes. It sells for

\$4995 plus S&H.

The PERC[®] 206T is the skid unit mounted on its own special trailer. It sells for \$5590 plus S&H.

The PERC[®] system is simple to use and safe for the operator as well as wildlife since there is no poison bait or explosion involved. Crop stands are not damaged during treatment. No other control method is as effective, efficient and as inexpensive to operate as the PERC[®].

A PERC[®] system can treat moderately infested alfalfa fields at about 3.5 acres an hour with a single operator. Each probed location requires only about 2 to 3 minutes injection time.

Units have been shipped to customers from Southern California to central Canada and as far east as Florida. Though most of the market has been with alfalfa growers, orchard and specialty crop growers have also purchased units. The PERC[®] system is the best solution anywhere burrowing rodents are a problem.

For more information call toll free (855) 667-5181 or visit the website www.handmgophercontrol.com 

Versadeck

Continued from page 14

for so many different types of farming operations. It can be a carrier, a portable shop, a work platform, or a large loader bucket, says Lars Paulsson, Vice President and General Manager of LA-FORGE SYSTEMS, INC. He continues; Having received this award from an engineering society where many of the members are involved in research, we are also excited to be able to offer VersaDeck™ as a platform for in-field data collection activities for example

Companies from around the world submit entries to the annual AE50 competition and up to 50 of the best products are chosen by a panel of international engineering experts. The judges select products that will best advance engineering for the food and agriculture industries.

The AE50 awards program is sponsored by Resource to emphasize the role of new products and systems in bringing advanced technology to the marketplace. These engineering developments help farmers, food processors and equipment manufacturers cut costs, enhance quality and increase profits.

Resource, a magazine geared to agricultural, biological and food system engineers worldwide, is produced at ASABE headquarters in St. Joseph, Michigan. The publication is read by thousands involved in the agricultural, food and biological industries.

The American Society of Agricultural and Biological Engineers is an international scientific and educational organization dedicated to the advancement of engineering applicable to agricultural, food, and biological systems. Its members, from more than 100 countries, are consultants, managers, researchers, and others who have the training and experience to understand the interrelationships between technology and living systems. Further information on the Society can be obtained by contacting ASABE at (269) 429-0300 or hq@asabe.org. Details can also be found at www.asabe.org

For more information about AE50, Resource magazine or ASABE, contact Publications Director, Donna M. Hull at (269-932-7026) or hull@asabe.org

For more information about VersaDeck™, contact info@versadeck.net, call 1-855-408-3332, or visit www.versadeck.net

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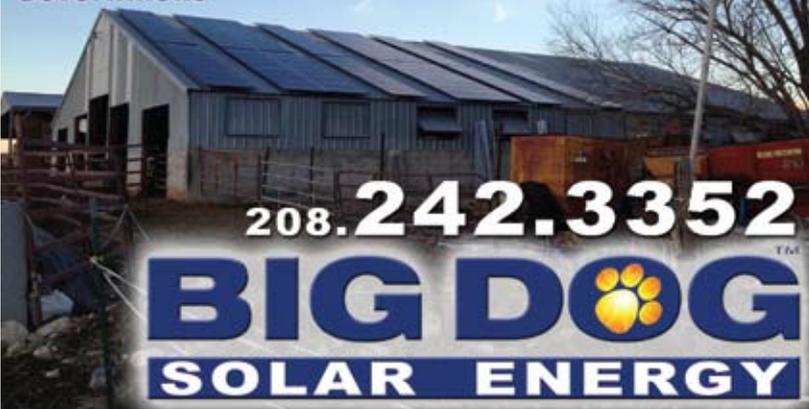
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“There just isn’t enough we can say about the

Super Edge Auger

Flighting” says Doug Egbers, owner of Egbers Flighting Company, Inc. The Super Edge is created in the rolling process. This is a cold rolling process so the steel is not heat treated. “This lets the steel retain its strength,” states Doug.

Because of how the flighting is made, the outside edge is thicker than your common market flighting, or “plain flighting,” as they call it. Super Edge Auger Flighting has an outside edge that is approximately 50% thicker. It

gives longer wear and longer life of the auger.

And Egbers knows their augers. Their repair and fabrication division has years of experience in re-flighting and balancing auger sections. “It just makes good sense to replace the auger flighting instead of buying a new auger section.” Confirms Doug, “New auger sections can be pricey and the Super Edge Auger Flighting is priced to sell.” Along with their repairs Egbers offers a wide assortment of replacement parts and tubing. They have your basic inside tubing, pipe, rolled tube for grain cart unloading augers all the way up to 40 ft. lengths for transport augers. “We’ve always thought freight and shipping different replacement

parts from different sources can create a problem for our customers, and we can ship pretty much all the replacement parts a customer needs from here,” Doug says. “That way all your parts come from one location instead of several.”

A newer service for Egbers is their ability to balance combine rotors. “We’re always looking for new products and services for our customers. These rotors can be balanced at a fraction of what a new one costs,” says Doug.

All in all, Egbers supports a great team for sales and repairs. They’re your One-Stop-Shop for your replacement needs, and they’re farmer friendly! Call them at 800-462-2588 or check them out on the web at www.egbersflighting.com. 🛠️



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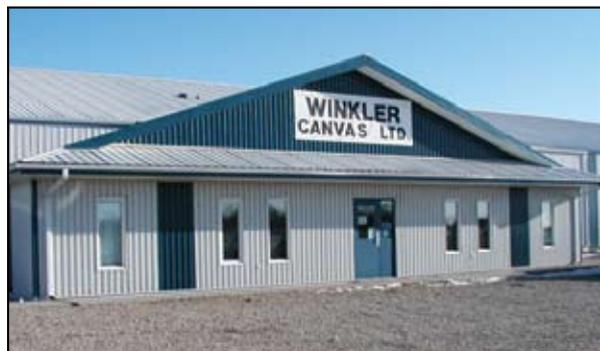
At Winkler Canvas, we strive to improve the conditions for your livestock. Our ventilation system allows warm air to flow upward rather than sideways. Fewer fans are needed and the fabric cover is cooler than a steel roof. With better ventilation you will see fewer respiration problems, lower vet bills, improved cow comfort and all around a healthier herd. Most of our dairy farmers have experienced a moderate to a large increase in milk production because of some of these benefits.

Our white fabric allows 83% of the natural light in along with filtering out the UV. This improves the vitamin B intake and improves the processing of vitamin A from feed. The lower lighting and electrical costs are a welcome along with less maintenance time expenses.

The building construction is a galvanized steel framework, which is an open span for an improved environment. It is considered a “portable” building, which can be sold later rather than destroyed. You’re less likely to attract birds and the connections stay tight even in humid conditions. The high strength poly cov-

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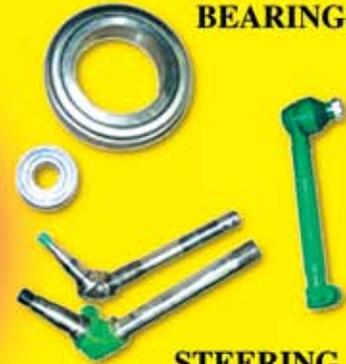


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